



## Acumatica Construction Edition for Land Developers

Land developers need real-time project and financial data from anywhere on any device. Acumatica Construction Edition has built-in CRM, compliance, inventory management and more.

- Real-time project management
- Powerful CRM to manage leads and opportunities
- Comprehensive job cost accounting
- Certified payroll, compliance, and inventory features

### Key business benefits

- Run more profitable projects with accurate forecasting and job costing.
- Stay on top of every project and budget using real-time information at your fingertips.
- Manage compliance with federal, state, and local safety regulations.
- Grow your business without adding to your IT budget.
- Connect to ProEst, Procore, Microsoft Office, DocuSign, and many more.

### Related resources

- Why Property Developers Need a Modern ERP > [LEARN MORE](#)
- Future-Proof Property Developer Software > [LEARN MORE](#)
- Schedule a Personalized Demo > [LEARN MORE](#)

## True Cloud Land Developer Software

**Manage your projects easily and maintain complete control—from excavation through infrastructure improvements.**

The goal of every land developer is to run an efficient business that maximizes labor and optimizes staff productivity. Payroll requirements and compliance tracking can be complex and time-consuming.

Efficiently handling equipment and adhering to safety guidelines demands a centralized document management system. It is essential to track your activities, specifications, engineering reports, schedules, and subcontractors to minimize road, water, wastewater, stormwater, electrical, gas, and other infrastructure costs.

Unfortunately, running a business with disconnected project teams and outdated systems can result in cost overruns, excessive paperwork, and frustration.

You need an integrated and comprehensive solution that you and your teams can access from anywhere.

Acumatica's true cloud construction software gives you total control over your land development projects.

You can easily manage planned and actual budgets with sub-jobs and industry-specific coding support—including hard and soft costs and fees.

Access business intelligence to ensure that your projects remain competitive and profitable. Timely and relevant financial insights improve operational planning with expense controls.

The bottom line is increased visibility and profitability on every project.

“Acumatica’s job costing abilities and controls, along with the ability to provide flexibility of modules to us as we grew, were huge selling aspects for us.”

—Jay Feinman, CFO, Tester Construction Group

> CUSTOMER STORIES

## Financial Management

Robust financials are simple enough for smaller contractors, yet scalable for more complex needs. Acumatica Financial Management has standard financial processes (GL/AP/AR) and reports. Multi-company, multicurrency, intercompany accounting, fixed assets, recurring and deferred revenue, and cash management are also available.

## Job Cost Accounting

Easily manage AP workflows, from entering an invoice through approval routing and checks. Seamless customer billing, driven by real-time project costing, includes up-to-date labor, material, equipment, and other costs. Identify problem areas in current jobs and improve future project estimates.

## Project Management

Gain a complete view of project details—including real-time field updates—providing instantaneous information between your project management team, back-office workforce, and management. Easily manage and track all activities, issues, and changes, including daily field reports, actual costs, and cost projections from one central area.

## Payroll

Flexible payroll solution supports multiple unions, locals, classes, benefits packages, complex wages, certified wages, executive compensation, and commission structures.

## Commitments

Control cost overruns by automating project commitments and change order processes. Automatically calculate budgeted quantity against projected costs. Create and track subcontract status, purchase orders, budget comparisons, line-item committed costs, and payments.

## Compliance

Effectively manage lien waivers and releases, insurance certificates, and status updates, providing expirations and other alerts to staff and suppliers. Automatically create compliance documents.

## Progress Billing

Flexible progress billing by percentage of completion or by quantity reduces project owner risk. Automate the collection and inclusion of specific costs with associated digital documents, using flexible selection criteria to produce the cost details and supporting documentation. Access AP cost transactions related to progress billing lines from the pro forma side panel for timely invoice assembly and improved time to payment.

## Project Cost and Revenue Tax Zones

Simplify tax calculations for a project – tax zones are specified directly in the project and automatically retrieved and calculated for all invoices, purchase orders, subcontracts, and expenses.

## Customer Relationship Management

Easily see real-time data on all customer activities, including quotes, orders, invoices, payments, support cases, and service calls. Manage the lifecycle from lead to quote to awarded project. Using statuses and associated comments, win/loss metrics can be identified, leading to higher success rates and project revenue. Acumatica CRM includes a self-service portal that lets customers access account information.

## Mobile App

Get anytime, anywhere access. Quickly see critical reports on phones and tablets and give field teams and subcontractors tools to electronically enter employee time and equipment details. Access the complete system over any device and search for all project details from one global search box.

## Side Panels

Use side panels for a quick and comprehensive view of key project data without navigating out of the current window. Easily drill down into relevant details on any record selected with standard prebuilt side panels or build custom side panels for different uses and roles.

## Advanced Material Management

Streamline the management of project materials, including receipts and process returns for purchased materials. Create purchase orders to ship materials directly to project locations, creating an efficient workflow for job site deliveries.

## Change Management

Control cost overruns by automating project commitments and change order processes. Manage back charges or reduction in vendor commitments through the entry of a negative change order. Drop-ship workflows connected to change orders for improved business workflows. Streamline change orders for multiple construction projects with unit rate changes, custom retainage, and cost-only change requests.

## Field Reports

Ensure everyone has the same information, from subcontractor updates, job site visitors, issue and change tracking, photo logs, and job site weather reports. Collaborate with project managers from the field with mobile entry of units installed or used during project tasks for improved planning, progress tracking, scheduling, and billing.

## CFMA Benchmarker

Streamline collaboration with the CFMA by submitting preconfigured Acumatica construction financial data for inclusion in the CFMA Benchmarker survey. Benchmark your results directly against CFMA member peers with a custom dashboard with corporate return on assets, return on equity, and other financial ratios from CFMA members within your region.

## ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit [www.acumatica.com](http://www.acumatica.com) or follow us on [LinkedIn](#).